

Report on the Compensation Policy for 2010

April 2011





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1. Introduction

In accordance with Article 25.4 of its Bylaws and with the recommendations of the Unified Good Governance Code approved by the National Securities Market Commission on 19 May 2006, and in line with the European Commission Recommendations of 14 December 2004 and 30 April 2009 fostering an appropriate regime for the remuneration of directors of listed companies, the Board of Directors of the Company FLUIDRA, S.A. (hereinafter called Fluidra or the Company) issues an annual report on its remuneration policy for the current financial year and on the implementation of its remuneration policy in the previous financial year.

This report is to be made available to shareholders, in the manner deemed appropriate by the Board of Directors, at the time of calling the Ordinary General Meeting of Shareholders.

1.1 Composition of the Board of Directors of the Company

At present, the composition of the Board of Directors of FLUIDRA, S.A. is as follows:

Name	Office	Type of office	Date of first appointment	Start date of current term of office	End date of current term of office
Mr. Joan Planes Vila	Chairman	Nonexecutive nominee	09/05/07	09/05/07	09/05/13
Mr. Eloy Planes Corts			10/31/06	10/31/06	10/31/11
Mr. Bernat Garrigós Castro	Vice secretary	Nonexecutive nominee	09/05/07	09/05/07	09/05/13
Mr. Oscar Serra Duffo	I Member I		09/05/07	09/05/07	09/05/13
Mr. Bernardo Corbera Serra	Member Member		10/03/02	09/05/07	09/05/13
BIDSA(1) (Mr. Carlos Ventura Member Nonexecutive nominee		01/07/03	09/05/07	09/05/13	



Name	Office	Type of office	Date of first appointment	Start date of current term of office	End date of current term of office
Santamans)					
Mr. Juan Ignacio Acha- Orbea Echevarría	Member	Nonexecutive independent	09/05/07	09/05/07	09/05/13
Mr. Kam Son Leong	Member	Nonexecutive independent	09/05/07	09/05/07	09/05/13
Mr. Richard J. Cathcart	Member Nonexecutive independent		09/05/07	09/05/07	09/05/13
CAN (2) (D. Eduardo Lopez Milagro)	Member	Nonexecutive nominee	06/05/09	06/05/09	06/05/15
Mr. Alberto Collado Armengol	Secretary	Nondirector	09/17/07	09/17/07	09/17/13

⁽¹⁾ Bansabadell Inversió Desenvolupament, S.A.U.

1.2 Appointments and Compensation Committee

The composition, powers and workings of Appointments and Compensation Committee are contained in Article 14 of the Board Regulations which, for such purpose, establish as follows:

1.2.1 Composition

The Committee will be formed by a minimum of three nonexecutive directors, mostly of an independent nature, who will be appointed by the Board of Directors, without prejudice to the attendance of executive directors or senior executives when the members of the Committee expressly so resolve.

⁽²⁾ Grupo Corporativo empresarial de la Caja de ahorros y Monte de piedad de Navarra S.A.U



The Chairman of the Committee will necessarily be an independent director, elected from among the nonexecutive directors, and he must be replaced every four years. The Chairman can be reelected once a period of one year has elapsed since the date of his standing down. The Committee Secretary will be chosen from among the Committee members.

At present, the Appointments and Compensation Committee is composed by:

First and last names	Office	Appointment date
Richard J. Cathcart	Chairman	September 17, 2007
Bernat Garrigós Castro	Member*	September 17, 2007
Kam Son Leong	Member	September 17, 2007

^(*) Holding the office of Committee Secretary

1.2.2 Functions

Without prejudice to any other functions that may be conferred on it by the Company's Board of Directors, the Committee has the following basic responsibilities:

- (1) Devise and review the rules to be followed in determining the composition of the executive team of the Company and its subsidiaries and for the selection of candidates.
- (2) Evaluate the competencies, knowledge and experience needed on the Board, consequently defining the functions and abilities needed of the candidates to fill each vacancy, and evaluate the time and dedication required for them to successfully perform their brief.
- (3) Report and refer to the Board such appointments and removals of senior executives and executives as may be proposed by the Managing Director, in order for the Board to proceed to designate new ones.



- (4) Report to the Board on the issues regarding the diversity of the gender and qualifications of directors, as established in Article 6.2 of the Board Regulations (definitions of the different classes of director).
- (5) Propose to the Board: (i) the compensation policy for directors and senior executives; (ii) the individual compensation of executive directors and their other contractual terms and conditions; (iii) hiring policies and the basic terms and conditions of the contracts for senior executives of the Company.
- (6) Scrutinize or arrange, in such way as is deemed adequate, for the succession of the Chairman and of the Managing Director and, if appropriate, make proposals to the Board in order for such succession to take place in an orderly and wellplanned way.
- (7) Ensure that the compensation policy established by the Company is observed and that the compensation paid is transparent.

For optional performance of its functions, the Committee may seek the advice of outside experts as and when it deems this to be necessary.

1.2.3 Meetings

The Committee will ordinarily meet each quarter. It will also meet whenever its Chairman calls a meeting, which must happen whenever the Board or its Chairman requests a report to be produced or proposals to be adopted and, in any case, whenever it proves necessary for the successful performance of its functions. In 2010, the Committee has met six times. For 2011, the Committee is expected to meet four times.

1.2.4 Main aspects reviewed in 2010

In addition to reviewing all aspects relating to its basic responsibilities, as described above, in 2009 the Appointments and Remuneration Committee focused its activities on the following aspects:

 Design and approval of 2010 long term incentive for the CEO and the Senior Managers



- Approval of the Company's equality and diversity policy
- Follow up of the CEO Strategic objectives
- Follow up of the CEO succession plan and Senior Managers succession plan
- Analysis of the results of BoD self-assesment
- Follow up Fluidra Talent Management Plan and review HR processes and policies
- Review the variable remuneration policy of the Senior Managers

2. General principles governing the compensation policy for directors

According to the new wording of articles 44 of the Company's Articles of Association and 25 of the Board Regulations, the Directors' remuneration shall consist of a fixed, specific annual emolument and of a fee for attending the meetings of the Board of Directors and of its delegational and consulting committees. The maximum amount of the remunerations which the Company may pay to the Directors as a whole for both items shall be determined for such purpose by the Shareholders' Meeting and shall remain in force until such time as the Shareholders' Meeting decides to modify it. The exact amount to be paid within that limit, the distribution thereof amongst the different Directors and the payment schedule shall be determined by the Board of Directors in the proportion which it freely determines. When determining the amount of remuneration to be received by each Director, the principle shall be applied whereby the amount is to reflect the actual professional performance of each of them.

Additionally, apart from the remuneration provided for in the preceding paragraph, the Company plans to establish remuneration systems which are indexed to the market value of the shares or which entail the delivery of shares or of stock option to the Directors. The application of such remuneration systems shall be decided on by the Shareholders' Meeting, which shall determine, as the case may be, the value of the shares to be taken as a reference, the number of shares to be delivered to each Director, the exercise price of the stock options, the duration of this remuneration system and any other conditions it deems appropriate.

The remuneration established in the preceding paragraphs derived from the Directors' membership on the Board of Director shall be compatible with the other professional or employment items received by the Directors for any executive or advisory functions



they may perform for the Company other than those relating to supervision and collective decision-making specific to their office as Directors, and which shall be subject to the legal regime applicable to them.

3. Remuneration system of the executive directors

At present, there is only one executive director at the Company, Mr. Eloy Planes Corts, who was appointed as Managing Director at the Board meeting held on October 1, 2006. Additionally, Mr. Planes holds the office of General Manager of the Company by virtue of the top executive employment contract executed on March 30, 2006.

Mr. Eloy Planes Corts is not a member of the managing bodies of other Group companies and, therefore, does not receive any compensation in this respect.

At the proposal of the Appointments and Remuneration Committee, the Company's Board of Directors decided to set the financial and professional conditions to which Mr Eloy Planes Corts is entitled for 2010 within the framework of his commercial contractual relationship with the Company as its CEO, which are in addition to the compensation to which he is entitled as a member of the Company's Board of Directors.

3.1 Fixed compensation

The fixed compensation (annual basis) that Mr. Planes received in 2010 was as follows:

Item	Gross amount (€)
Compensation as Board member	91,000
Compensation as General Manager	240,000
Total	331,000



3.2 Variable compensation

According to Mr. Planes' employment contract, he receives annual variable gross compensation linked to the fulfilment of several objectives related to the budget established by the Board for each fiscal year.

This variable compensation may be paid, in whole or in part, in such forms, that need not necessarily be monetary, as will be mutually agreed upon by Mr. Planes and the Company. In the absence of an agreement, the compensation will be paid in cash in a single lump sum.

The variable compensation will be paid once the financial statements for each fiscal year have been prepared and, in any case, by no later than April 30 following each fiscal year-end.

The variable compensation paid in 2011, corresponding to 2010 targets, amounted to 97,890 euros.

3.3 Statutory remuneration

Mr. Eloy Planes Corts is entitled to the per-diem allowance and other remuneration paid to members of the Board of Directors of FLUIDRA as a result both of attending Board meetings and of sitting on the various executive committees of the Board.

In 2010, he was assigned a compensation of 91,000 euros, as mentioned in Section 3.1, of which 60,000 corresponded to his fixed compensation, 6,000 to sitting fees and 25,000 to his work as chairman of the Managing Committee.

There is also a common variable compensation for all members of the Board, in theory worth 5,000 euros and linked to the increase in share value. This amount may be more or less than the theoretical amount based on the appreciation of shares. In 2011, the amount paid out based on the behaviour of shares in 2010 was 3,392 euros.

3.4 Employee welfare systems

The Company has undertaken a pension commitment in favour of Mr Eloy Planes Corts in the event of his death or disability. The Company will be solely responsible for the payment of the following benefits:



- In the event of Mr Planes's death, the beneficiary named by him will receive the equivalent of 4 years' fixed Gross Salary at the time of death.
- In the event of Mr Planes's total, permanent, or severe disability before the end of this contract, he will receive, until the age of 65, a monthly allowance equivalent to one twelvth of 75% of his last fixed annual Gross Salary at the time of his disability.

3.5 Share-based incentive systems

The Shareholders' Meeting of the Company approved, on June 2010, the implementation of the new Stock Incentive Plan called the "2010-2012 Long Term Incentive System" which replaces the previous plan called the "Fluidra Value Creation Plan 2007-2001" addressed to the executive team of the Company, including the executive directors.

The aim of the Plan is to achieve the highest degree of motivation and loyalty from the Beneficiaries, by linking a portion of their compensation to FLUIDRA's share price.

The Plan will be articulated in the following instruments:

- A portion of the incentive will be implemented by awarding a certain number of restricted stock units (RSUs), which shall be settled in Company shares, after a certain period of time.
- The other portion of the incentive will be awarded in stock appreciation rights (SARs), exchangeable for shares after a certain period of time.

The Beneficiaries of the Plan are the Chief Executive Officer of the Company and the employees in the executive team belonging to the Group's Executive Committee who have a length of service at the Group of six months, and are expressly invited to take part in all or some of the cycles of the Plan. The Appointments and Compensation Committee may recommend to the Company's Board of Directors the addition of new Beneficiaries to the Plan throughout the Plan term.

The Plan started on June 2, 2010, to coincide with the date of its approval by the Company's Shareholders' Meeting and is for a term of up to five (5) years and two (2) months running from the Start Date. The Plan consist of three (3) cycles, each lasting three (3) years.



The definition of each cycle is determined by reference to an award date and a value measurement date as described in the rules of the Plan.

The number of RSUs and SARs to be awarded to each Beneficiary was determined by the Company's Board of Directors. For the CEO the number of RSUs granted was 13.333 and the number of SARs was 40.000

3.6 Main features of employment contracts

Mr Eloy Planes' contract as the Company's CEO is a commercial relationship whose subject matter determines that he shall provide the services inherent to that of CEO. Such services are generally provided for under mercantile law and more specifically in the Company's Articles of Association, the Regulations applicable to the Company's governing bodies and those passed at the Fluidra AGM on 31 October 2006, at which he was entrusted with all the powers of the Board of Directors with the sole exception of non-delegable powers.

Specifically, Mr Eloy Planes will assume the responsibilities of the Company's senior management and will therefore take on all responsibility for the Company's executive, managerial and administrative decisions.

The contract contains a post-contractual non-competition covenant and establishes certain rights in the event that it is terminated.

a) Post-contractual non-competition covenant

Without prejudice to the provision whereby Mr. Planes undertakes, during the term of the contract, not to compete with the Company, a post-contract non-competition covenant is established for 2 years following the end of the employment relationship.

The consideration established for the obligation entered into by Mr. Planes by virtue of the post-contractual non-competition covenant is two years of his current annual, fixed Gross Salary when the employment contract is terminated. Such consideration will be paid in four instalments, with each installment falling due at the end of each of the four half-yearly periods in which the covenant applies, and



will be independent from and compatible with the indemnification established in the contract for the cases in which Mr. Planes is removed.

b) Severance payment.

In case of termination of the contract by the Company for any cause, other than dismissal on disciplinary grounds held to be justified in a final judgment rendered by the labour courts, Mr. Planes will be entitled to receive an indemnification equal to three (3) years of his annual Gross Salary, taking into account the gross fixed annual salary received in the year of termination and the gross variable annual salary for the preceding year.

Mr. Eloy Planes will be entitled to receive the above-mentioned severance payment if he decides to terminate the contract of his own free will, as long as such termination is due to any of the following reasons:

- a serious breach by the Company of its contractual or professional obligations
- a substantial reduction or limitation of his functions or powers
- a substantial change in the conditions set out in this Contract
- a change in ownership of FLUIDRA, whether or not there is a change in the company's management

4. Compensation system for nonexecutive directors

Along the 2009 it was joined a new Director to the Board, so the nonexecutive directors currently forming part of the Board of Directors of the Company are the following:

Name	Office		
Mr. Joan Planes Vila	Chairman		
Mr. Bernat Garrigós Castro	Vice secretary		
Mr. Oscar Serra Duffo	Member		
Mr. Bernardo Corbera Serra	Member		
Bansabadell Inversió Desenvolupament (Mr. Carlos Ventura Santamans)	Member		



Name	Office		
Mr. Juan Ignacio Acha-Orbea Echevarría	Member		
Mr. Kam Son Leong	Member		
Mr. Richard J. Cathcart	Member		
Grupo Corporativo empresarial de la Caja de ahorros y Monte de piedad de Navarra S.A.U (Mr. Eduardo Lopez Milagro)	Member		

4.1 Compensation during 2010

The compensation received by the nonexecutive directors of the Company in 2010 for their membership of the Board of Directors and of the various Committees at the Company (Managing Committee, Appointments and Compensation Committee, and Audit Committee) was as follows:

Remuneration BoD 2010							
Director	Board of Directors	Annual variable Comp	Attendance fees	Appments. Committee	Audit Committee	Managing Committee	Total
Joan Planes *	96.000	3.392	6.000		8.000		113.392
Bernat Corbera	60.000	3.392	6.000			20.000	89.392
Oscar Serra	60.000	3.392	6.000			20.000	89.392
Bernat Garrigos (1)	60.000	3.392	6.000	8.000		10.000	87.392
BIDSA	60.000	3.392	6.000		8.000	20.000	97.392
Kam S. Leong (2)	60.000	3.392	16.000	8.000			87.392
Richard J. Cathcart (2) (3)	60.000	3.392	16.000	10.000			89.392
Juan Ignacio Acha (3)	60.000	3.392	5.000		10.000	20.000	98.392
CAN	60.000	3.392	4.000				67.392
Total	576.000	30.528	71.000	26.000	26.000	90.000	819.528

^{*} Chairman of the Board

⁽¹⁾ The amount that he receives for his participation on the Managing Committee is lower than that of the rest of the members because he is Secretary of the Committee and not a full-time member.

⁽²⁾ They receive a higher amount than the rest of the members of the Board since they do not reside in Spain.

⁽³⁾ The amount that they receive for their participation on the Appointments and Audit Committees is higher than the rest of the members of the mentioned Committees because they are the Presidents of each one of these Commissions.



The variable compensation system for the members of the Board of Directors, linked to the value of Company shares, is calculated according to the following formula:

Variable remuneration = N/(Vi * 1.05) * Vf

- Vi: Initial listed value of the share (average listed value of the share in the month of December of the financial year preceding that for which the compensation is calculated).
- Vf: Final listed value of the share (average listed value of the share in the month of December of the financial year preceding that for which the compensation is calculated).

The base variable compensation established in 2009 (N) was five thousand euros per director. The variable compensation received, based on the aforementioned formula, is 3,392 euros per Director.

4.2 Compensation established for 2011

The compensation forecast for the Board in 2011 is as follows:

Remuneration BoD 2011								
Director	Board of Directors	Annual variable Comp	Attendance fees	Appments. Committee	Audit Committee	Managing Committee	Total	
Joan Planes *	96.000	5.000	6.000		8.000		115.000	
Bernat Corbera	60.000	5.000	6.000			20.000	91.000	
Oscar Serra	60.000	5.000	6.000			20.000	91.000	
Bernat Garrigos (1)	60.000	5.000	6.000	8.000		10.000	89.000	
BIDSA	60.000	5.000	6.000		8.000	20.000	99.000	
Kam S. Leong (2)	60.000	5.000	16.000	8.000			89.000	
Richard J. Cathcart (2) (3)	60.000	5.000	16.000	10.000			91.000	
Juan Ignacio Acha (3)	60.000	5.000	6.000		10.000	20.000	101.000	
CAN	60.000	5.000	6.000				71.000	
Total	576.000	45.000	74.000	26.000	26.000	90.000	837.000	

^{*} Chairman of the Board

⁽¹⁾ The amount that he receives for his participation on the Managing Committee is lower than that of the rest of the members because he is Secretary of the Committee and not a full-time member.



- (2) They receive a higher amount than the rest of the members of the Board since they do not reside in Spain.
- (3) The amount that they receive for their participation on the Appointments and Audit Committees is higher than the rest of the members of the mentioned Committees because they are the Presidents of each one of these Commissions.

The base variable remuneration established in 2011 will be, as was in 2010, five thousand euros per director. The mentioned variable remuneration will be calculated following the same formula for the 2011 year.

4.3 Employee welfare systems

The Company has not assumed any obligation or commitment whatsoever in relation to pensions, retirement or the like with nonexecutive directors.

4.4 Other compensation

There are no other compensation systems for nonexecutive directors.

4.5 Share-based incentives

There are no share-based incentive systems in which the nonexecutive directors participate.

4.6 Main characteristics of employment contracts

The Company has not executed any employment contracts with the nonexecutive directors.

5. SPECIAL REFERENCE TO THE FUTURE POLICY

The Appointments and Compensation Committee, in the exercise of the functions attributed to it by the Regulations of the Company's Board, periodically reviews the policy for compensating the members of the Board, putting forward to the latter, within the framework established for such purpose, as many proposals as it considers advisable in relation to both items and amounts, bearing in mind the conditions in which the Company operates and its performance. In this sense, taking into consideration market surveys and analysis, the Appointments and Compensation Committee is working in order to adapt the current remuneration structure to the practice followed by any other companies comparable to Fluidra considering the specific points for each position.